



# OMAR GOTIE

## CONTACT DETAILS

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Date of birth: 10.6.92

## SKILLS AND ABILITIES

- An analytical mind
- Negotiation skills and the ability to develop strong working relationships
- Commercial and business awareness
- Good communication skills – both written and verbal
- A keen eye for detail and desire to probe further into data
- Ability to stick to time constraints

## OTHER SKILLS

I am multilingual and can speak natively in Georgian, Russian and English, also a little bit in French. I am professional user of Microsoft programmes, such as Excel, Word, Powerpoint and MS Project.

ACCA 1st, 2nd, 3rd and 7th level knowledge are included in my diploma.

I used to study programming and have experience in code writing next programming languages: Java, C+ and Assemble.

## ACADEMIC PROFILE

### Free University

Graduated Class of 2015  
Business Administration and Finance management  
MINOR: mathematics and computer science

## EMPLOYMENT HISTORY

### Commercial Director

VV Capital / sushi24.ge | 2019 - Present

Working in high pressure, deadline-oriented roles. So most work beyond the 40-hour week, particularly when striving to meet project deadlines. The job also demands a high degree of interaction with clients, workers, and suppliers, I spend much of their time in meetings and conferences.

### Area commercial manager, Georgia and Armenia

LC Waikiki | 2018 - 2019

Worked closely with Buyers in Turkey and upper management of Georgian and Armenian offices to increase sales. Were also analyzing sales performance of previous periods and looking for the ways to increase them.

### International Auditor

LC Waikiki | 2016 - 2018

Was visiting LC Waikiki stores, head offices and central warehouses around the world to perform HR, Finance and Production audits. My reports, analysis and recommendations were prepared for Supervisory board.

### Business analyst

Delta/Direct Solutions | 2015 - 2016

Lead implementation of multiple, concurrent, cross-functional strategic IT programs and business process projects. Manage the entire lifecycle of projects. Analyzing business procedures of companies and giving recommendations to improve ERP program.

### Analyst at Internal Audit Department

Liberty Bank | 2012 - 2015

Reporting, performing operational and IT audits. Take a part in creating new methodologies and procedures for different departments of the bank.