DATE: 02 February 2011

## TO WHOM IT MAY CONCERN

I have been asked to write this letter of reference for Vakhtang Jaliashvili, with whom I have had opportunity to work for over three years in my position as an FAO/TCIN Rural Infrastructure Engineer responsible for re-design/formulation, supervision and implementation support of the Rural Development Programme for Mountain and Highland Areas (RDPMHA) and rural infrastructure component of the Agricultural Services Programme in Georgia, both funded by the International Fund for Agricultural Development (IFAD). He held the designation of Procurement Officer. It is my pleasure to grant Mr. Jaliashvili's request for this letter.

My experience with Vakhtang Jaliashvili has been more than positive. He has demonstrated a unique ability to transcend what is merely required of him in order to make himself and those around him exceed expectations. He not only rises to the challenges confronting him but he does so with enthusiasm, a sense of duty, and an unwillingness to be satisfied with anything less than the best from himself.

The key responsibilities Mr. Jaliashvili handled as Procurement Officer under the aforementioned Programmes were selection of the infrastructure investment proposals based on the agreed criteria, feasibility studies of short listed proposals, supervision of design and civil works implementation, and bid opening and evaluation committee member. As a result of his efforts a detailed procedure for civil works implementation based on the international experience and requirements of the Georgian legislation have been developed and introduced during the Programmes' implementation. That was invaluable input for the planned rural infrastructure investment timely implementation, including adequate quality of Procurement documents, highly satisfactory quality of supervision, and the quality of works implemented of sound international standard.

Vakhtang has excellent communication skills. He is a reliable team player with excellent interpersonal skills. He is extremely organized, reliable and flexible. He can work independently and is able to follow through to ensure that the job gets done.

It has been a distinct pleasure to work with such a professional, ethical, and goal-oriented individual and I would not hesitate a moment in recommending him to anyone. If you have any further questions with regard to background or qualifications of Mr. Vakhtang Jaliashvili, please do not hesitate to contact me.

Sincerely,

Samvel Ghazaryan
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