#### **Curriculum Vitae**

1. Family name: OKROPIRIDZE

2. First name: David

3. Date of birth: 7<sup>th</sup> of August 1974

**4. Key qualifications** (Relevant to the project):

- Over 7 years of experience in the realm of international development cooperation: supporting
  government ministries with development of national strategies and priority action plans,
  promoting PPD dialogue and dialogue platforms, building organizational capacities and services of
  partner institutions, including government agencies working in the area of economic development
  and innovation (Enterprise Georgia, GITA), private sector development support (Georgian
  Chamber of Commerce and Industry) and state insurance supervision.
- Over 15 years of experience in social and economic policy programming and related advocacy
  across senior positions: strategic planning, definition of output, outcome and performance
  indicators for strategies and action plans; provision of implementation support, monitoring and
  evaluation of the results of implemented actions; ongoing communication and coordination with
  key stakeholders to ensure the broad ownership and sustainability of actions and the
  dissemination of lessons learned.
- Hands on experience in developing and implementing social and labor policy reforms: pension reform, proxy means-tested social assistance and deinstitutionalization of child care, labour market regulatory reforms (labour law, labour migration law, labour market information system, active labor market policies and programs).
- Experience in negotiating terms, performance assessment criteria and reporting on international assistance programs to Georgia: EU Business Support Operations (BSOs) and TAs (e.g. VET reform support, LMIS development, etc.) and USAID/UNICEF's support of deinstitutionalization of childcare, selected UNDP programs in Georgia.
- ME & learning and innovation frameworks: Developing, maintaining and supporting decentralized systems for integral planning, monitoring and documenting of results of the in country and regional international development support projects.

## 5. Education:

Date (from -	Institution& Degree(s) or Diploma(s) obtained:					
to)						
2008 – 2010	International School of Economics at Tbilisi State University (ISET)					
	MA in Economics (graduated with the highest distinction)					
1991 – 1998	Faculty of Medicine of Tbilisi State Medical University					
	Medical Doctor (graduated with the highest distinction)					
Additional Training						
Jan 31 - Feb 2,	b 2, Academy for International Cooperation					
2018	<ul> <li>Training Course on Consultancy Roles and Skills (Tbilisi, Georgia)</li> </ul>					
Jun 1 - Jun 3,	Academy for International Cooperation					
2015	Making Trade Work for Development (Hamburg, Germany)					
May 18 - May	GIZ and Academy for International Cooperation					
22, 2015	<ul> <li>Investing in people – Focus South Caucasus for competitiveness of SMEs and</li> </ul>					
	sustainable private sector development (Feldafing, Germany)					
Dec 15 - Dec	4SING Foresight and Strategy					
16, 2014	Parmenides Eidos Training (Tbilisi, Georgia)					
Dec 20 - Dec	Sustainable Excellence International					
21, 2014	Capacity Works Training (Kachreti, Georgia)					
2004-2005	Certified Course: Georgian Foundation for Strategic and International Studies (GFSIS)					
	Public Policy Course "International Relations and National Security"					
Oct 13 - Oct	The University of Edinburgh					
24,2001	Evidence Based Medicine Course, (Edinburg, Scotland, UK)					

# 6. Professional experience:

Date (from – t)o	Description		
04/2020 – ongoing	<ul> <li>04/2020 – ongoing: Short Term Consultant for EU Financed Project "EU4Business Facility" implemented by GFA Consulting Group GmbH Areas of Engagement:         <ul> <li>Collection, selection and processing of data and relevant information at national level for the preparation of technical studies or thematic briefings.</li> <li>Identification of themes for the country level roundtables through consultations with EU4Business.</li> <li>Collection, selection and processing relevant information at national level needed for the completion of the KPI framework of the representative sample of EU4Business actions.</li> <li>Collection and processing of national statistics data in order to complement the information needed for the EU4Business data base and consolidated country reports.</li> <li>Revision of the economic trends and SME policies at country level</li> <li>Undertaking the logistical organization and contribute to the facilitation and reporting of the national roundtables.</li> </ul> </li> <li>Reference person: Mrs. Atena Duicu; e-mail: atena.duicu@eu4business.eu</li> </ul>		
11/2019 – 04/2020	<ul> <li>11/2019 – ongoing: Short Term Consultant for EU Co-Financed Project "Clusters 4 Development Better Business Sophistication in Georgia" implemented by The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH         Areas of Engagement:         <ul> <li>gathering, systematizing and sharing information on case studies and lessons learned through implementing business clustering initiatives in other countries</li> <li>contributing to the preparatory studies, cluster mappings, and initiation workshops;</li> <li>supporting the organization of kick-off workshops and other Project events;</li> <li>developing and consulting the project team on managing an integrated planning, monitoring and knowledge-sharing (IPMK) system for the Project</li> <li>supporting contract implementation monitoring to ensure the delivery of outputs of acceptable quality within the agreed timeframe and allocated budget.</li> </ul> </li> <li>Reference person Mr. Philipp Steinheim; e-mail: philip.steinheim@giz.de</li> </ul>		

Date (from – t)o	Description			
04/2016 – 11/2019	The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH Program Expert, EU Co-Financed Project SME Development and DCFTA in Georgia (SME DCFTA GE)  Areas of Engagement:  • supported the GCCl in developing its DCFTA (Deep and Comprehensive Free Trade Area) Information Centre to provide consultative, outreach and training services in the regions of Georgia;  • cooperated with the Ministry of Education and Science of Georgia and its National Centre for Education Quality Enhancement to identify gaps in the DCFTA driven evolution of the National Qualification Framework and VET offers;  • prepared and coordinated trainings on Incoterms 2010 rules to develop insights into the proper use of the International Chamber of Commerce's world-renowned commercial terms and into the challenges of their application (implemented with the ICC Georgia);  • prepared and coordinated, in cooperation with Adjara Chamber of Commerce and Industry (ACCI), on-site consultancies of trout farms in Adjara A/R and a following multi-stakeholder seminar on challenges of trout farming, including the prevention and treatment of common trout diseases (implemented with COFAD GmbH);  • cooperated with the State Procurement Agency (SPA) to update, publish and disseminate, through a series of regional public-private dialogue events, information on changes to the state procurement regulations relating to the country's obligations under DCFTA;  • contributed to the evaluation of bids and selection of local and international firms and individuals to provide technical and advisory services to supported business clusters and companies in film, apparel, information and communications technology;  • prepared and coordinated the implementation of customer satisfaction survey among supported business clusters and companies and beneficiaries of the GCC/'S DCFTA Information Centre (implemented with CRRC Georgia);  • liaised with the SME DCFTA GE Project Advisory Council (PAC) members, kept records of PAC meetings and followed-up on the issues taken			

Date (from – t)o	Description			
05/2014 - 04/2016	The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH Program Expert, Private Sector Development in the South Caucasus / Georgia  Areas of Engagement:  • cooperated with the newly reestablished insurance authority – Insurance State Supervision Service of Georgia, to mobilize and implement TA for developing its capacities in the areas of the oversight of Solvency I requirements and the promotion of new schemes/products (i.e. MTPL, Agro-Insurance, SME insurance, etc.).  • cooperated with the MoESD to finalize 2016-2020 SME Development Strategy and Action Plan for 2016-2017;  • cooperated with MoES to develop and institutionalize regular surveys for assessing VET students', employers' and general population's awareness, knowledge and attitudes toward the national VET system and its achievements (implemented with ACT);  • cooperated with the NCEQE to finalize and validate VET standards and corresponding modular programs for eight vocations in hotel and hospitality industries;  • prepared and managed the country-wide study on qualification offers relevant for hotel and accommodation industry (implemented with ISSA);  • cooperated with Georgian National Tourism Administration (GNTA) to develop, organize and deliver trainings on guest house service provision to the residents of Anaklia willing and able to provide such services in high season (implemented with Key Management Solutions);  • prepared and managed the commission to carry out tourists' satisfaction and guest house owners' surveys in Anaklia (implemented with ACT);  • represented the PSD SC program in various working groups and at partners' events.  • developed and maintained an integrated system for planning, monitoring and documenting results of the PSD SC program activities in Georgia, Armenia and Azerbaijan;			
	acted in the capacity of monitoring coordinator for the PSD SC Program in Georgia.  Poferone paragon Mr. Josham Their a mail incharatheir Grinds.			
	Reference person: Mr. Jochem Theis; e-mail: jochem.theis@giz.de			
07/2013 – 05/2014	<ul> <li>Deputy Head, Department of Labour and Employment, Policy, Ministry of Labour, Health and Social Affairs of Georgia</li> <li>Areas of engagement         <ul> <li>contributed to the development of the government's strategy for strengthening national labour administration and labour market institutions;</li> <li>contributed to the elaboration of regulations on labour relations, labour dispute conciliation and social dialogue;</li> </ul> </li> </ul>			
	<ul> <li>prepared and/or contributed to country reports on ratified ILO and UN conventions, the European Social Charter, etc.;</li> </ul>			

Date (from – t)o	Description			
	<ul> <li>cooperated with national and international organizations active in the field of labour and employment policy (ILO, IOM, GTUC, Tripartite Commission on Social Partnership, etc.).</li> </ul>			
	Reference person: Mr. Paata Jorjoliani, e-mail: pjorjoliani@moh.gov.ge			
	Head, Division for Labour Migration Regulation, Department of Labour and Employment, Policy, Ministry of Labour, Health and Social Affairs of Georgia			
02/2013 – 07/2013	<ul> <li>Areas of engagement</li> <li>contributed to the elaboration of legal acts on labour migration;</li> <li>drafted texts of bilateral and multilateral treaties on legal labour migration;</li> <li>represented the ministry in the interagency work group to develop migration management regulations.</li> </ul>			
06/2012 – 02/2013	<ul> <li>Reference person: Mr. Paata Jorjoliani, e-mail: pjorjoliani@moh.gov.ge</li> <li>Freelance Consultant</li> <li>Organizations &amp; Areas of engagement</li> <li>ISET Policy Institute – covered work packages relating to preparing research grant applications, developing survey instruments, conducting case studies, reviewing and annotating research articles on economic impact of labour relation and employment regulations;</li> <li>ILO – gathered and analysed information on the state of art, capacities, methods and tools for collecting, storing, processing and using labour market data by Tbilisi Municipal Employment Service, Georgian Employers' Association and Georgia's Trade Union Confederation;</li> </ul>			
11/2010 – 05/2012	<ul> <li>UNICEF – contributed to the discussion paper on "poverty alleviation in Georgia, focusing on children".</li> <li>Head, Department of Social Affairs, Ministry of Labour, Health and Social Affairs of Georgia</li> <li>Areas of engagement</li> <li>drafted amendments to laws of Georgia on State Pensions and Social Assistance;</li> <li>elaborated and monitored the implementation of annual State Programs for Assisting Deprived Children and Persons with Disabilities;</li> <li>contributed to the development of the concept of the reform to deinstitutionalize childcare services and its implementation and monitoring;</li> <li>coordinated regular meetings of the Tripartite Committee on Social Partnership and its working group;</li> </ul>			

Date (from – t)o	Description	
	<ul> <li>contributed to formulating draft texts and defining performance indicators for the budget support operations (BSO) and TA agreements between the EU and Georgia</li> <li>contributed to reporting on the MoLHSA's performance on relevant indicators to judge on the satisfaction of conditions for the installment of BSO tranches.</li> <li>prepared reports on ratified international conventions (ILO conventions, Social Charter, Convention on the Rights of the Child, etc.).</li> </ul>	
	Reference person: Mr. David Lomidze (then Deputy Minister)	
To 11/2007 – 10/2010	Adviser to the Minister, Minister's Office, Ministry of Labour, Health and Social Affairs of Georgia  Areas of engagement  conducted desk research and prepared briefs on labour, health and social policy issues; worked on special assignments of the Minister and the First Deputy Minister; monitored and kept records of intra-ministerial committee on State Referral Medical Assistance Program; represented the MoLHSA in several interagency committees and working groups; represented the MoLHSA in the Governmental Committee of the European Social Charter and European Code of Social Security.  Reference person: Mr. Irakli Giorgobiani (then Deputy Minister)	
10/2006 – 10/2007	Adviser, Reforms' Coordination Office, Ministry of Labour, Health and Social Affairs of Georgia  Areas of engagement	
Head, Department of Labour and Social Affairs, Ministry of Labour, Health and Social Affairs of Georgia  Areas of engagement  Contributed to drafting Law of Georgia on State Pensions;  contributed to drafting Law of Georgia Social Assistance;  contributed to drafting Labour Code of Georgia and several bylaws;		

Date (from – t)o	Description						
	<ul> <li>elaborated and monitored the implementation of annual State Programs for Assisting Deprived Children and Persons wind Disabilities;</li> </ul>						
	• prepared reports on ratified international conventions (ILO conventions, Social Charter, Convention on the Rights of the Child, etc.),						
	represented the MoLHSA in various interagency committees.						
	Reference person: Mr. Irakli Giorgobiani (then Deputy Minister)						
	Assistant to the First Deputy Minister, Ministry of Labour, Health and Social Affairs of Georgia						
	Areas of engagement						
07/2005 – 11/2005	<ul> <li>coordinated the programmatic work of international partners (USAID, WHO, DFID, EU, SIDA, etc.) and NGOs (AIHA, CIF, etc.) working in the field of healthcare;</li> </ul>						
	<ul> <li>managed cooperation with international experts providing technical assistance to the MoLHSA;</li> </ul>						
	<ul> <li>represented the MoLHSA in several interagency committees and working groups;</li> </ul>						
	worked on other assignments of the First Deputy Minister.						
	Reference Person: Mr. Vakhtang Megrelishvili (then the First Deputy Minister)						
	Chief Specialist, Department of Health, Ministry of Labour, Health and Social Affairs of Georgia						
	Areas of engagement						
	worked on issues of maternal and child health protection;						
04/2000 – 07/2005	analysed data on adverse events in maternity houses;						
	<ul> <li>contributed to the monitoring of state programs for maternal and child health</li> </ul>						
	<ul> <li>contributed to the introduction of automated information and reporting systems in maternity houses, etc.</li> </ul>						
	Reference person: Mrs. Nata Kazakhashvili (then head of Department)						
	Research assistant, Georgian Obstetricians and Gynecologists' Association						
	Areas of engagement						
	<ul> <li>conducted the research on C-section practices in Tbilisi maternity houses;</li> </ul>						
2000 – 2002	contributed to the preparation of periodic bulletins for practicing obstetricians and gynaecologists on evidence-based clinical						
2000 – 2002	practices;						
	<ul> <li>contributed to the development and delivery of trainings on evidence-based medicine for practicing obstetricians and</li> </ul>						
	gynaecologists.						
	Reference Person: Mr. Tengiz Asatiani (head of the association)						

## 7. Language skills:

Language	Reading	Speaking	Writing
Georgian	Mother Tongue		
English	C2	C2	C2
Russian	C2	C2	C2

**8. Other skills:** Advanced user of Microsoft Office products (Word, Excel, PowerPoint, Access, Outlook, Project, and Visio) and other software packages and extensions (Parmenides EIDOS, STATA, VBA for MS Excel).

### 9. Publications

- Independent Georgia Health and Social Protection Systems, Contributor (OSGF, 2012)
- Income and Consumption Poverty and its Determinants in Georgia (MA paper @ ISET, 2010)
- "Near Miss" Cases in Obstetrics Regional Study (Statistical Yearbook "Health Georgia 2003", Annex 2)
- Investigation of Child Mortality Registration Practices (Statistical Yearbook "Health Georgia 2001", Annex 1)
- Perinatal and Neonatal Mortality in Tbilisi Maternities and Child Hospitals (Statistical Yearbook "Health Georgia 2000", Annex 2)