

PROCUREMENT OF GOODS

DIRECT PROCUREMENT

**For Procurement under COVID-19 Emergency Response
Operations**

March 2020

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Direct Procurement of Goods

Procurement of: 150 000 COBAS 6800/8800 SARS-COV-2 tests

Ref No: COVID19/G/DC-12

Project: P173911 – Georgia Emergency COVID-19 Respond

Purchaser: Ministry of IDP from the Occupied Territories, Labour, Health and Social Affairs

Country: Georgia

Issued on: October 02, 2020

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Invitation for Direct Contracting of Goods

Direct Contracting Ref No.: COVID19/G/DC-12

Direct Contracting Date:02.10.2020

To: Mirco Ltd

0160, Tbilisi, Vake-Saburtalo District, Gamsakhurdia Ave. 13

Dear, Janiko Abiatari

Invitation for Direct Contracting

The Government of Georgia has received financing from the World Bank (Bank) toward the cost of the Georgia Emergency COVID-19 Response Project and intends to apply part of the proceeds toward payments under the contract for **COBAS 6800/8800 SARS-COV-2 tests**.

The Ministry of IDP from Occupied Territories, Labor, Health and Social Affairs (MoIDPLHSA) now invites your offer for the Goods, described in Annex 1: Purchaser's Requirements, attached to this invitation.

Eligible Goods and Related Services

All the Goods to be supplied under the Contract and financed by the Bank may have their origin in any country except for the following: none

Manufacturer's Authorization

If you do not manufacture or produce the Goods to be supplied, please submit a Manufacturer's Authorization using the form included to this invitation for direct contracting to demonstrate that you are authorized by the manufacturer or producer of the Goods to supply these Goods in the Purchaser's Country.

Performance Security

N/A

Validity of offers

Please indicate the validity of the offer.

Quoted Price

Prices shall be quoted in the following manner:

- (a) For Goods to be supplied from within the Purchaser's Country:
 - (i) the price of the Goods quoted EXW, including all customs duties and sales and other taxes already paid or payable on the components and raw material used in the manufacture or assembly of the Goods;

(ii) any Purchaser's Country sales tax and other taxes which will be payable on the Goods if the Contract is awarded to the Supplier; and

(b) For Goods to be supplied from abroad:

(i) The price of the Goods, quoted **DDP** named place of destination in the Purchaser's Country:

99, Kakheti Highway, Tbilisi, Georgia

(ii) the price for inland transportation, insurance, and other local services required to convey the Goods from the named place of destination to their final destination (Project Site);

(c) for Related Services, other than inland transportation and other services required to convey the Goods to their final destination, **whenever such Related Services are specified in the Schedule of Requirements**, the price of each item comprising the Related Services (inclusive of any applicable taxes).

The offered unit prices shall be fixed during the performance of the Contract and not subject to adjustment.

You may quote your price in a freely convertible foreign currency of your choice in addition to the currency of the Purchaser's Country (for any local costs as applicable).

Clarifications

Any clarification request regarding this invitation for direct contracting may be sent in writing to **Giorgi Tsotskolaure** at info@moh.gov.ge before **October 5, 2020 16:00 hrs. Of local time**.

Submission of Offer

a. Please submit your offer within **five (3) working days** using the form attached at Annex 2 and **by email**.

b. The address for submission of Offer is:

Attention: **Giorgi Tsotskolaure**

E-mail address: info@moh.gov.ge

Contract negotiations and award of contract

The contract will be concluded subject to the satisfactory conclusion of negotiations, **in light of the circumstances; a negotiation is expected to be virtual**.

The Purchaser shall publish a contract award notice on its website with free access, if available or in a newspaper of national circulation or UNDB online, within 15 days after award of contract or as soon as practicable thereafter. The information shall include the name of the successful Supplier, the Contract Price, the Contract duration and summary of its scope.

Fraud and Corruption

The Bank requires compliance with the Bank's Anti-Corruption Guidelines and its prevailing sanctions policies and procedures as set forth in the WBG's Sanctions Framework, as set forth in the attachment to the Contract Conditions (Attachment A).

In further pursuance of this policy, the supplier shall permit and shall cause their agents (where declared or not), subcontractors, sub consultants, service providers, suppliers, and personnel, to permit the Bank to inspect all accounts, records and other documents relating to the RFQ and contract performance (in the case of award), and to have them audited by auditors appointed by the Bank.

On behalf of the Purchaser:

Signature:

Name: Giorgi Tsotskolauri

Title/position: Deputy Minister

Attachments:

Annex 1: Purchaser's Requirements

Annex 2: Supplier's Offer Form

Annex 3: Contract Forms

ANNEX 1: Purchaser's Requirements

1.1 List of Goods and Delivery Period

Line Item N°	Description of Goods	Quantity required	Physical unit	Named Place of Destination (for CIP)	Place of Final Destination (Project Site)	Applicable Incoterms	Delivery Period
1	COBAS 6800/8800 SARS-COV-2 tests	150 000		Tbilisi, Georgia	99, Kakheti Highway, Tbilisi, Georgia	DDP	3000 tests in a week

Delivery Schedule

Line Item N°	Description of Goods	Physical unit	Total Quantity required	Delivery period and minimum quantity requirements						
				<i>Periods 1 -within one week after contract signature;</i>		<i>Period 2 - within three weeks after first delivery</i>		<i>Period 3 - within one month after second delivery;</i>		
				Minimum acceptable quantity	Maximum quantity required for period	Minimum acceptable quantity	Maximum quantity required for period	Minimum acceptable quantity	Maximum quantity required for period	
1										

1.2 [If applicable] List of Related Services and Completion Schedule

Service	Description of Service	Quantity required	Physical Unit	Place where Services shall be performed	Completion Period of Services

1.3 Technical Specifications

Summary of Technical Specifications. The Goods and Related Services shall comply with following Technical Specifications and Standards:

<i>Item No</i>	<i>Name of Goods or Related Service</i>	<i>Technical Specifications and Standards</i>
<i>1</i>	<i>COBAS 6800/8800 SARS-COV-2</i>	<p>Cobas® SARS-CoV-2 is a qualitative test on the cobas® 6800 System and cobas® 8800 System for the detection of the 2019 novel coronavirus (SARS-CoV-2) RNA in nasopharyngeal and oropharyngeal swab, it provides test results in three and half hours.</p> <p>Goods supplied under this request must be in compliance with FDA standards or meet World Health Organization (WHO) international standards.</p>

ANNEX 2: Offer Forms
Supplier's Offer Form

From:	MIRCO LLC
Supplier's Representative:	Janiko Abiatari
Title/Position:	Director
Address:	Saburtalo district, Gamsakhurdia ave., №15 Georgia, Tbilisi
Email:	Irakli.lomsadze@mirco.ge

To:	The Ministry of IDP from Occupied Territories, Labor, Health and Social Affairs
Purchaser's Representative:	Giorgi Tsotskolauri
Title/Position:	Deputy Minister
Address :	144 Ak. Tsereteli ave., Tbilisi 0119 Georgia
Invitation for Direct Contracting Ref No.:	COVID19/G/DC-12
Date of Offer:	13.10.2020

Dear Deputy Minister,

SUBMISSION OF OFFER

1. Conformity and no reservations

In response to the above invitation for direct contracting, we offer to supply the Goods as per this invitation subject to any negotiations that may be carried out to finalize the contract.

2. Eligibility

If awarded the Contract, the Goods that we supply shall be sourced from an eligible country.

We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the World Bank Group or a debarment imposed by the World Bank Group in accordance with the Agreement for Mutual Enforcement of Debarment Decisions between the World Bank and other development banks. Further, we are not ineligible under the Purchaser's Country laws or official regulations or pursuant to a decision of the United Nations Security Council.

3. Offered Price

The total price of our offer is [*THREE MILION FIVE HUNDRED NINTY NINE THOOUTHENDS, FIVE HUNDRED AND EIGHT EURO*]. **3 599 508,00 €**

4. Validity of the Offer

Our offer shall be valid until **30.11.2020**.

5. Commissions, gratuities, fees

We have paid, or will pay the following commissions, gratuities, or fees with respect to this offer.

[“none. ”]

Name of Recipient	Address	Reason	Amount

6. Not Bound to Accept

We understand that you reserve the right to:

- a. accept or reject the offer, and
- b. Annul the direct contracting process at any time prior to the award of the Contract.

7. Fraud and Corruption

We hereby certify that we have taken steps to ensure that no person acting for us, or on our behalf, engages in any type of Fraud and Corruption.

On behalf of the Supplier:

Name of the person duly authorized to sign the offer on behalf of the Supplier: *[Mr. Janiko Abiatari]*

Title of the person signing the offer: *[Director]*

Signature of the person named above:



Date signed

Thirteens of October.10.2020

Price Schedule 1

Goods to be supplied from outside the Purchaser's country

1	2	3	4	5	6	7	8	9
Line Item N°	Description of Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and physical unit	Unit price DDP 144 AK. TSERETELI AVE., TBILISI 0119 GEORGIA	DDP 144 AK. TSERETELI AVE., TBILISI 0119 GEORGIA	<i>[FOR CIP, IF REQUIRED]</i> Price per line item for inland transportation and other services required in the Purchaser's Country to convey the Goods to their final destination specified in the invitation for direct contracting	Total Price per Line item (Col. 7+8)
1	KIT COBAS 6800/8800 SARS-COV-2 192T	USA	3000 tests per week	798 packs	3 050,00 €	2 433 900,00 €	N/I	2 433 900,00 €
2	KIT COBAS 6800/8800 SARS-COV-2 RMC	USA	3000 tests per week	101 packs	2 030,00 €	205 030,00 €	N/I	205 030,00 €
3	KIT COBAS 6800/8800 BUFF NEG RMC IVD	USA	3000 tests per week	101 packs	653,00 €	65 953,00 €	N/I	65 953,00 €
4	KIT COBAS 6800/8800 WASH IVD	USA	3000 tests per week	799 packs	266,00 €	212 534,00 €	N/I	212 534,00 €
5	KIT COBAS 6800/8800 SPEC DIL REAGENT IVD	USA	3000 tests per week	134 packs	377,00 €	50 518,00 €	N/I	50 518,00 €
6	KIT COBAS 6800/8800 LYS REAGENT IVD	USA	3000 tests per week	134 packs	1 100,00 €	147 400,00 €	N/I	147 400,00 €
7	KIT COBAS 6800/8800 MGP IVD	USA	3000 tests per week	320 packs	229,00 €	73 280,00 €	N/I	73 280,00 €
8	Solid Waste Bag With Insert Set of 20	TR Turkey	3000 tests per week	60 packs	620,00 €	37 200,00 €	N/I	37 200,00 €
9	cobas omni Processing Plate	CH Switzerland	3000 tests per week	101 packs	375,00 €	37 875,00 €	N/I	37 875,00 €

10	cobas omni Pipette Tips	De Germany	3000 tests per week	200 packs	773,00 €	154 600,00 €	N/I	154 600,00 €
11	cobas omni Amplification Plate	CH Switzerland	3000 tests per week	51 packs	948,00 €	48 348,00 €	N/I	48 348,00 €
12	cobas omni Secondary Tubes 13x75	AT Austria	3000 tests per week	103 packs	1 290,00 €	132 870,00 €	N/I	132 870,00 €
							Offered Price	3 599 508,00 €

Price Schedule 2

Goods to be supplied from within the Purchaser's country

1	2	3	4	5	6	7	8	9
Line Item N°	Description of Goods	Delivery Date as defined by Incoterms	Quantity and physical unit	Unit price EXW	Total EXW price per line item (Col. 4x5)	[IF REQUIRED] Price per line item for inland transportation and other services required in the Purchaser's Country to convey the Goods to their final destination as specified in the invitation for direct contracting	Sales and other taxes payable per line item if Contract is awarded	Total Price per line item (Col. 6+7)
[insert number of the item]	[insert name of Good]	[insert quoted Delivery Date/ quoted phased Delivery dates if applicable]	[insert number of units to be supplied and name of the physical unit]	[insert EXW unit price]	[insert total EXW price per line item]	[insert the corresponding price per line item]	[insert sales and other taxes payable per line item if Contract is awarded]	[insert total price per item]

							Offered Price	

Price Schedule 3
Related Services [If applicable]

1		2	3	4	5	6	7
Item No.	Item description	Description of Services (excludes inland transportation and other services required in the Purchaser's Country to convey the goods to their final destination)	Country of Origin	Completion Period at place of Final destination	Quantity and physical unit	Unit price	Total Price per Service (Col. 5*6 or estimate)
[insert number of the item]		[insert name of Services]	[insert country of origin of the Services]	[insert Delivery Period at place of final destination per Service]	[insert number of items to be supplied and name of the physical unit]	[insert unit price per item]	[insert total price per item]
Offered Price							

Price Schedule 4
Total Price

The total cost for the supply and delivery of the Goods, and related Services is as follows:

Price Schedule	Amount
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Goods: Price Schedule 1	
Goods: Price Schedule 2	
Related Services: Price Schedule 3	
Total Price	3 599 508,00 €