# Direct contract for supply of Goods

Ref No: COVID19/G/DC-09 Project: Georgia Emergency COVID-19 Response Project (P173911) Purchaser:

Ministry of Internally Displaced Persons, Labour, Health and Social Affairs Country: Georgia Issued on:

01.07.2020

The

#### **Contract Agreement**

THIS AGREEMENT made the 1st day of July 2020

#### **BETWEEN**

- 1. Minister of IDPs from the Occupied Territories, Labour, Health and Social Affairs of Georgia, a and having its principal place of business at Tsereteli Ave. 144, 0159 Tbilisi, Georgia (hereinafter called "the Purchaser"), of the one part, and
- 2. **Prima Medi LTD** a corporation incorporated under the laws of Georgia and having its principal place of business at 2 Tskneti Highway, 0162 Tbilisi, Georgia (hereinafter called "the Supplier"), of the other part:

WHEREAS the Purchaser invited an offer for certain Goods and ancillary services, Ref. # 52906 **QIAamp Viral** *RNA Mini Kit* carried out contract negotiations as applicable and has accepted the offer by the Supplier for the supply of those Goods.

The Purchaser and the Supplier agree as follows:

- 1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Contract documents referred to.
- 2. The following documents shall be deemed to form and be read and construed as part of this Agreement. This Agreement shall prevail over all other Contract documents.
  - (a) Minutes of Negotiations
  - (b) the Supplier's offer
  - (c) Conditions of Contract
  - (d) the Purchaser's Requirements (including the Schedule of Requirements and Technical Specifications)
  - (e) the completed Schedules (including Price Schedules)
  - (f) any other document listed as forming part of the Contract
- 3. In consideration of the payments to be made by the Purchaser to the Supplier as specified in this Agreement, the Supplier hereby covenants with the Purchaser to provide the Goods and Related Services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
- 4. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and Related Services and the remedying of defects therein, the Contract Price or such

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other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with the laws of the Purchaser's country on the day, month and year indicated above.

For and on behalf of the Purchaser:

Signed: Giorgi Tsotskolauri

in the capacity of Deputy Minister of Internally Displaced Persons from the Occupied Territories, Labour, Health and Social Affairs of Georgia.

For and on behalf of the Supplier:

Signed:

in the capacity of Director

in the presence of Imad Makhoul (PrimaMedi LTD executive director)

# **Conditions of Contract**

1.1 The following words and expressions shall have the meaning hereby assigned to them:
(a) "Bank" means the World Bank and refers to the International Bank for Reconstruction and Development (IBRD) or the International Development Association (IDA).
(b) "CC" means the Conditions of Contract.
(c) "Contract" means the Contract Agreement entered into between the Purchaser and the Supplier, together with the Contract Documents referred to therein, including all attachments, appendices, and all documents incorporated by reference therein.
(d) "Contract Documents" means the documents listed in the Contract Agreement, including any amendments thereto.
(e) "Contract Price" means the price payable to the Supplier as specified in CC 8.1, subject to such additions and adjustments thereto or deductions therefrom, as may be made pursuant to the Contract.
(f) "Day" means calendar day.
(g) "Completion" means the fulfillment of the Related Services, as applicable, by the Supplier in accordance with the terms and conditions set forth in the Contract.
(h) "Goods" means all of the commodities, raw material, machinery and equipment, and/or other materials that the Supplier is required to supply to the Purchaser under the Contract.
(i) "Party" means the Purchaser or the Contractor, as the context requires, and "Parties" means both of them.
(j) "Purchaser" means the entity purchasing the Goods and Related Services as applicable, as specified in CC 2.
(k) "Purchaser's Country" is the country specified in the CC 2.
(l) "Related Services" means the services incidental to the supply of the goods, such as insurance, installation, training and initial maintenance and other such obligations of the Supplier under the Contract, as applicable.

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	(m) "Subcontractor" means any person, private or governmentity, or a combination of the above, to whom any part the Goods to be supplied or execution of any part of the Related Services is subcontracted by the Supplier.
	(n) "Supplier" means the person, private or government entity, a combination of the above, whose offer to perform the Contract has been accepted by the Purchaser and is named a such in the Contract Agreement.
	(o) "The Project Site," where applicable, means the place named in the CC.
2. Purchaser, Purchaser's Country, Project	2.1 The Purchaser is Ministry of Internally Displaced Person from Occupied Territories, Labor, Health and Social Affair  2.2 The Purchaser's Country I. Co.
Site/Final Destination	2.2 The Purchaser's Country Is: Georgia
Destination	2.3 The Project Site(s)/Final Destination(s) is/are:
3. Incoterms	99, Kakheti Highway, Tbilisi, Georgia
	3.1 The edition of Incoterms that shall apply is: The edition o Incoterms that shall apply is: DDP Incoterm 2020.
4. Notices and Addresses for notices	4.1 Any notice given by one Party to the other pursuant to the Contract shall be in writing to the address hereafter using the quickest available method such as electronic mail with proof of receipt.
	A notice shall be effective when delivered or on the notice's effective date, whichever is later.
	Address for notices to the Purchaser:
a	Address for notices to the Purchaser:
	Giorgi Tsotskolauri
	Deputy Minister 144, Ak. Tsereteli ave.
	Tbilisi, Georgia Info@moh.gov.ge
	Address for notices to the Supplier:
	George Gorgaslidze
	Sales Manager
	Sales Department 2 Tskhneti highway.
	ggorgaslidze@primamedi.com
Governing Law	The Contract shall be governed by and interpreted in accordance with the laws of the Purchaser's Country.



6. Settlement of	6.1 In the case of a dignute but			
Disputes	who is a national of the Purchaser's Country, the dispute shape be referred to adjudication in accordance with the laws of the Purchaser's Country.			
7. Shipping and other documents to be provided	7.1 The Delivery of the Goods and Completion of the Relate Services as applicable shall be in accordance with the Deliver and Completion Schedule specified in the Schedule Requirements.			
	Details of Shipping and other Documents to be furnished by the Supplier are: an airway bill, insurance certificate Manufacturer's or Supplier's warranty certificate, inspection certificate issued by nominated inspection agency, Supplier's factory shipping details.			
	The above documents shall be received by the Purchaser:			
	(i) before arrival of the Goods, if the mode of payment is through letter of credit if so specified in CC 9. If the documents are not received before arrival of the Goods the Supplier will be responsible for any consequent expenses; or otherwise;			
	(ii) on shipment.			
3. Contract Price	8.1 The Contract Price is specified in Price Schedule 4.			
	8.2 The unit prices charged by the Supplier for the Goods supplied and the Related Services as applicable performed under the Contract shall not vary from the prices agreed in the Contract.			
. Terms of payment	9.1 The method and conditions of payment to be made to the Supplier under this Contract shall be as follows:			
	The Purchaser shall not process the payments using the Direct Payment disbursement method, as defined in the World Bank's Disbursement Guidelines for Investment Project Financing.			
	Payment for Goods supplied from abroad:			
	Payment shall be made in GEL in the following manner:			
	(i) On acceptance - Payment shall be made upon delivery of the goods, against invoice (in the amount of total price of delivered goods) and delivery acceptance certificate issued by the Purchaser; payable within 15 days of submission of such claim.			
0. Taxes and Duties	10.1 For Goods manufactured outside the Purchaser's Country, the Supplier shall be entirely responsible for all taxes, stamp duties license fees, and other such levies imposed outside the Purchaser's Country.			



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	10.2 For Goods Manufactured within the Purchaser's Country, Supplier shall be entirely responsible for all taxes, duties, lice fees, etc., incurred until delivery of the contracted Goods to Purchaser.
	10.3 If any tax exemptions, reductions, allowances or privileges rebe available to the Supplier in the Purchaser's Country, Purchaser shall use its best efforts to enable the Supplier benefit from any such tax savings to the maximum allowates.
11. Performance Security	11.1 N/A
12. Subcontractors	12.1 The Supplier shall notify the Purchaser in writing of subcontracts awarded under the Contract if not already specifin Supplier's offer. Such notification, in the original offer later shall not relieve the Supplier from any of its obligatio duties, responsibilities, or liability under the Contract.
13. Specifications and Standards	3.1 The Goods and Related Services if applicable supplied und this Contract shall conform to the technical specifications a standards mentioned in the Technical Specifications and, wh no applicable standard is mentioned, the standard shall equivalent or superior to the official standards whose applicati is appropriate to the Goods' country of origin.
14. Packing, marking and documentation	4.1 The Supplier shall provide such packing of the Goods as required to prevent their damage or deterioration during tran to their final destination, as indicated in the Contract. During transit, the packing shall be sufficient to withstand, without limitation, rough handling and exposure to extrema temperatures, salt and precipitation, and open storage. Packing case size and weights shall take into consideration, whe appropriate, the remoteness of the goods' final destination are the absence of heavy handling facilities at all points in transit.
	1.1 The packing, marking and documentation within and outside the packages shall be:
	- in English
	<ul> <li>suitable for international air and long-distance sea and lan transportation;</li> </ul>
	- include any necessary international marking symbol;
	include any relevant handling instructions; and
	- the packing list shall be packed into a plastic bag outside ceach representative package

2.	Insurance cover	2.1	8
	mourance cover	2.1	The insurance coverage shall be as specified in the Incoterms
3.	Transportation	3.1	Responsibility for transportation of the Goods shall be a specified in the Incoterms.
			Mode of Transport: The main mode of international transport shall be by air.
4.	Site of inspections and tests	4.1	The inspections and tests shall be conducted at:
1	and tests		99, Kakheti Highway, Tbilisi, Georgia
5.	Delivery Date and	5.1	The Delivery Date of the Goods shall be:
	Completion Date		One month after contract signature;
		5.2	The Completion Date of Related Services shall be: N/A
6.	Liquidated damages and bonuses	6.1	The liquidated damage shall be 1 % of the price of the delayed Goods or unperformed Services for each week or part thereof of delay until actual delivery or performance.
			The maximum amount of liquidated damages shall be 10 % of the Contract Price. Once the maximum is reached, the Purchaser may terminate the Contract pursuant to CC 26.
7,	Warranty	7.1	The Supplier warrants that all the Goods are new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided otherwise in the Contract.
		7.2	The Supplier further warrants that the Goods shall be free from defects arising from any act or omission of the Supplier or arising from design, materials, and workmanship, under normal use in the conditions prevailing in the country of final destination.
		7.3	The warranty shall remain valid no less than 16 months after the Goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination, or for 17 months after the date of shipment from the port or place of loading in the country of origin, whichever period concludes earlier.
		7.4	The period for repair or replacement after being notified of the defect by the Purchaser shall be 30 days.
		7.5	If having been notified, the Supplier fails to remedy the defect within the period specified in CC 20.4, the Purchaser may proceed to take within a reasonable period such remedial action as may be necessary, at the Supplier's risk and expense and

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	7.6	without prejudice to any other rights which the Purchaser may have against the Supplier under the Contract.
	/.0	For purposes of the warranty, the place(s) of final destination(s) shall be: 99, Kakheti Highway, Tbilisi, Georgia
8. Copyright	8.1	The copyright in all drawings, documents, and other materials containing data and information furnished to the Purchaser by the Supplier herein shall remain vested in the Supplier, or, if they are furnished to the Purchaser directly or through the Supplier by any third party, including suppliers of materials, the copyright in such materials shall remain vested in such third party.
9. Fraud and Corruption	9.1	The Bank requires compliance with the Bank's Anti-Corruption Guidelines and its prevailing sanctions policies and procedures as set forth in the WBG's Sanctions Framework, as set forth in the attachment to the Conditions of Contract.
	9.2	The Purchaser requires the Supplier to disclose any commissions or fees that may have been paid or are to be paid to agents or any other party with respect to the direct contracting process or execution of the Contract. The information disclosed must include at least the name and address of the agent or other party, the amount and currency, and the purpose of the commission, gratuity or fee.
10. Inspections and Audit by the Bank	10.1	Pursuant to paragraph 2.2 e. of the attachment to the Conditions of Contract, the Supplier shall permit and shall cause its agents (where declared or not), subcontractors, sub consultants, service providers, suppliers, and personnel, to permit, the Bank and/or persons appointed by the Bank to inspect the site and/or the accounts, records and other documents relating to the respect to the direct contracting process or contract execution. The Supplier's and its subcontractors attention is drawn to CC 22.1 (Fraud and Corruption) which provides, inter alia, that acts intended to materially impede the exercise of the Bank's inspection and audit rights constitute a prohibited practice subject to contract termination (as well as to a determination of ineligibility pursuant to the Bank's prevailing sanctions procedures).
1. Limitation of Liability	11.1	Except in cases of criminal negligence or willful misconduct,
Zimbinty		(a) the Supplier shall not be liable to the Purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided

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		that this exclusion shall not apply to any obligation of the Supplier to pay liquidated damages to the Purchaser and
		(b) the aggregate liability of the Supplier to the Purchase whether under the Contract, in tort or otherwise, shall no exceed the total Contract Price, provided that th limitation shall not apply to the cost of repairing of replacing defective equipment, or to any obligation of th supplier to indemnify the Purchaser with respect to pater infringement.
12. Force Majeure	12.1	The Supplier shall not be liable for forfeiture of its Performance Security (if required), liquidated damages, or termination for default if and to the extent that its delay in performance or othe failure to perform its obligations under the Contract is the result of an event of Force Majeure.
	12.2	For purposes of this Clause, "Force Majeure" means an even or situation beyond the control of the Supplier that is no foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of the Supplier. Such events may include, but not be limited to, acts of the Purchaser in its sovereign capacity, wars or revolutions, fires, floods, and freight embargoes.
	12.3	If a Force Majeure situation arises, the Supplier shall promptly notify the Purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the Purchaser in writing, the Supplier shall continue to perform its obligations under the Contract as far as is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.
	12.4	If the performance of the Contract is substantially prevented, hindered or delayed for a single period of more than sixty (60) days or an aggregate period of more than one hundred and twenty (120) days on account of one or more events of Force Majeure during the currency of the Contract, the Parties will attempt to develop a mutually satisfactory solution, failing which either Party may terminate the Contract by giving a notice to the other Party.
3. Termination	13.1	Termination for Default
		The Purchaser, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Supplier, may terminate the Contract in whole or in part:

- (i) if the Supplier fails to deliver any or all of the Goods within the period specified in the Contract, or within any extension thereof granted by the Purchaser;
- (ii) if the Supplier fails to perform any other obligation under the Contract; or
- (iii) if the Supplier, in the judgment of the Purchaser has engaged in Fraud and Corruption, in competing for or in executing the Contract.

In the event the Purchaser terminates the Contract in whole or in part, the Purchaser may procure, upon such terms and in such manner as it deems appropriate, Goods or Related Services if applicable similar to those undelivered or not performed, and the Supplier shall be liable to the Purchaser for any additional costs for such similar Goods or Related Services if applicable. However, the Supplier shall continue performance of the Contract to the extent not terminated.

#### 13.2 Termination for Convenience

- (a) The Purchaser, by notice sent to the Supplier, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Purchaser's convenience, the extent to which performance of the Supplier under the Contract is terminated, and the date upon which such termination becomes effective.
- (b) The Goods that are complete and ready for shipment within twenty-eight (28) days after the Supplier's receipt of notice of termination shall be accepted by the Purchaser at the Contract terms and prices. For the remaining Goods, the Purchaser may elect:
  - (i) to have any portion completed and delivered at the Contract terms and prices; and/or
  - (ii) to cancel the remainder and pay to the Supplier an agreed amount for partially completed Goods and Related Services if applicable and for materials and parts previously procured by the Supplier.

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## **Price Schedule 1**

# Goods to be supplied from outside the Purchaser's country

Line	Description of	3	4	5	6	7	8	9
Item N°	Goods	Country of Origin	Delivery Date as defined by Incoterms	Quantity and physical unit	Unit price CIP Tbilisi Georgia	CIP Price per line item (Col. 5x6)	for inland transportation and other services required in the Purchaser's Country to convey the Goods to their final destination specified in the invitation for	
I	QIAamp Viral RNA Mini Kit Ref: 52906	QIAGEN/ Germeny	One month after contract signature	250 Packs	4 200, 00 GEL	1 050 000, 00 GEL	O O	1 050 000. 00 GEL
				11:			Offered Price	1 050 000, 00 GEL



# Price Schedule 4 Total Price

The total cost for the supply and delivery of the Goods, and related Services is as follows:

Amount 1 050 000, 00 GEL
1 050 000, 00 GEL
1 050 000, 00 GEL
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# Attachment A to the Conditions of Contract Fraud and Corruption

(Text in this Appendix shall not be modified)

#### 1. Purpose

1.1 The Bank's Anti-Corruption Guidelines and this annex apply with respect to procurement under Bank Investment Project Financing operations.

#### 2. Requirements

2.1 The Bank requires that Borrowers (including beneficiaries of Bank financing); bidders (applicants/proposers), consultants, contractors and suppliers; any sub-contractors, subtheir personnel, observe the highest standard of ethics during the procurement process, Corruption.

#### 2.2 To this end, the Bank:

- a. Defines, for the purposes of this provision, the terms set forth below as follows:
  - i. "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence improperly the actions of another party;
  - ii. "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or to avoid an obligation;
  - iii. "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
  - iv. "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
  - v. "obstructive practice" is:
    - (a) deliberately destroying, falsifying, altering, or concealing of evidence material to the investigation or making false statements to investigators in order to materially impede a Bank investigation into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or

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- (b) acts intended to materially impede the exercise of the Bank's inspection and audit rights provided for under paragraph 2.2 e. below.
- b. Rejects a proposal for award if the Bank determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- c. In addition to the legal remedies set out in the relevant Legal Agreement, may take other appropriate actions, including declaring misprocurement, if the Bank determines at any time that representatives of the Borrower or of a recipient of any part of the proceeds of the loan engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices during the procurement process, selection and/or execution of the contract in question, without the Borrower having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur, including by failing to inform the Bank in a timely manner at the time they knew of the practices;
- d. Pursuant to the Bank's Anti- Corruption Guidelines and in accordance with the Bank's prevailing sanctions policies and procedures, may sanction a firm or individual, either indefinitely or for a stated period of time, including by publicly declaring such firm or individual ineligible (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner; (ii) to be a nominated sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project;
- e. Requires that a clause be included in bidding/request for proposals documents and in contracts financed by a Bank loan, requiring (i) bidders (applicants/proposers), consultants, contractors, and suppliers, and their sub-contractors, sub-consultants, service providers, suppliers, agents personnel, permit the Bank to inspect<sup>3</sup> all accounts, records and other documents relating to the procurement process,

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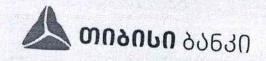
For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation. (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

selection and/or contract execution, and to have them audited by auditors appointed by the Bank.

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მიმღების ბანკი

**ს.ს "თიბისი ბანკი"** ბანკის კოდი: TBCBGE22

მიმღების ანგარიში

GE59TB0600000360202012

მიმღების სახელი

შპს 'პრიმა მედი'

### FOR GEL TRANSFER

Beneficiary's Bank

**JSC TBC Bank** 

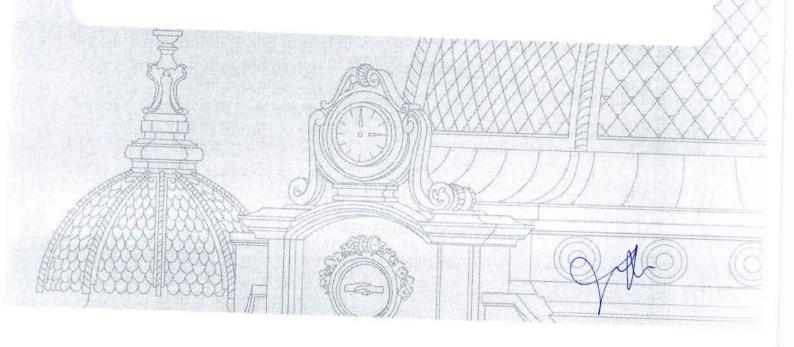
Bank Code: TBCBGE22

Beneficiary's IBAN

GE59TB0600000360202012

Name of Beneficiary

'PRIMA MEDI' LTD



#### **Minutes of Contract Negotiation**

This minute of Contract negotiations is signed on June 29, 2020 between the Ministry of Internally Displaced Persons, Labour, Health and Social Affairs (hereinafter called the "Client") on the one hand and LTD Prima Medi (hereinafter called the "Contractor") on the other hand.

The Contract negotiations for the supply of QIAamp Viral RNA Mini Kit under Contract COVID19/G/DC-09 took place in Ministry of Internally Displaced Persons, Labour, Health and Social Affairs, 7<sup>th</sup> Floor, 12:00 pm Local Time, Conference room.

Attendees of the negotiation:

Client	Position			
Nino Kvernadze	Project manager, PIU member			
Nino Gvenetadze	Procurement consultant, PIU member			
Giorgi Kobaladze	Environmental consultant, PIU member			
Otar Namicheishvili	Head of the financial and economical department of the National Center for Disease Control and Public Health.			
Shorena Chilashvili	Head of Procurement Division			
Tamar Tsenteradze	Procurement Consultant (HEIS) - Observer			
Contractor	Position			
Imad Makhoul	Executive Director			
Girogi Gorgaslidze	Sales Manager			

#### Issues discussed:

- 1. Delivery Date The Delivery Date of the Goods shall be: One month after contract signature;
- 2. **Incoterms** The edition of Incoterms that shall apply is: DDP Incoterm 2020.
- 3. **Payment Terms** parties agree on the following conditions of the payment:

Payment for Goods supplied from abroad - On acceptance - Payment shall be made upon delivery of the goods, against invoice (in the amount of total price of delivered goods) and delivery acceptance certificate issued by the Purchaser; payable within 15 days of submission of such claim.

4. Warranty – the parties agree that the warranty shall remain valid no less than 16 months.

These Minutes of the Contract Negotiations represents an integral part of the Contract COVID19/G/DC-09.

The parties expressed their gratitude towards the meeting participants for their assistance and concluded the meeting.

#### Signed by:

For the Employer:	For the Consultant:
Giorgi Tsotskolauri – Deputy Minister	Imad Makhoul – Executive Director
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