

# VASIL MAZIASHVILI

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## WORK EXPERIENCE

### Chief Financial Officer

Tbilisi, Georgia

Development “BLOX” [www.blox.ge](http://www.blox.ge)

12/2019 - present

Hotel “ZEMELI” [www.zemeli.ge](http://www.zemeli.ge)

Restaurant “2 Tona” [www.facebook.com/2tona](https://www.facebook.com/2tona)

- Actively participated in charting the company’s direction and planning its growth, product development, acquisition, and integration strategies.
- Closely worked with the CEO and key top executives of Trans-Continental on all major transactions such as capital raises, debt, major partnerships, mergers, acquisitions, and joint ventures.
- Designed, implemented, and monitored internal controls for the purpose of ensuring strict compliance and protecting the integrity of the company’s assets.
- Developed annual financial budgets including rolling forecast; closely coordinated with the operations management team to ensure the group would achieve its goals.
- Ensured proper accounting, contracting guidelines, and practices were firmly in place to adequately meet cost proposals and business development objectives.
- Assured the company of having strictly complied with current federal, state, local, and contractual laws and regulations.
- Analyzed and presented financial reports in an accurate and timely manner to the company’s founders, executives, and officers.
- Developed and improved business processes to evaluate company-wide financial effectiveness for the purpose of achieving better transparency, accurate reporting, and identification of cost-saving parameters.
- Effectively managed relationships with F & A service providers such as banks, treasury management groups, investment bankers, insurance agents, and fund managers.
- Developed and worked to ensure company strictly complied with Cost Accounting Standards or CAS.
- Coordinated and led financial audits; worked closely with external auditors and government agencies.

### Chief Executive Officer

Tbilisi, Georgia

“Meppers” (Full MEP Services)

02/2018 – 08/2019

Hotels, Multi-Storied Buildings, Hypermarket and Palaces

Projects: “Ramada Encore”, “Moxy” (Marriott Group), Radisson Collection (Tsinandali Estate), GMT Restaurants

- Leading Overall daily operations of company
- Conducting the meetings with Owners (Reporting and etc.)
- Manage total staff - recruit, motivate, retain
- Solve all employee issues on a managerial basis
- Represent the company on the Market as a reliable partner
- Responsible for the profits of the company
- Managing and preparing legal and financial issues of the company including but not limited to contracts, BOQs, financial reports, AoAs and etc.)
- Manage risk assessment for future business prospective and development
- Responsible for making major corporate decisions

## BANKING INDUSTRY EXPERIENCE

### Deputy Head

Tbilisi, Georgia

Credit Risk Analysis & Processing Department

03/2014 – 02/2018

JSC „Liberty Bank“

- Planning, designing and implementing an overall risk management process for the organization Oversight of credit policy, limit models and monitoring tools
- Extract, analyze data and summarize findings, including making recommendations based on findings
- Administration of the process of setting, changing, monitoring and reporting of limits
- Corporate governance involving external risk reporting to stakeholders

- Leading Retail, Corporate, SME, Micro and Agro Loan risks management units
- Supervising Counterparty Risk Analysis, Financial Analysis, Formulation and implementation of credit stress testing methodology
- Participating in several Credit committee meetings, decision making
- Portfolio Quality and Risk Adequacy, NPL vs LLP and etc. Management, including treatment of deviation
- New Product Development, Modification
- Conducting audit of policy and compliance to standards, including liaison with internal and external auditors
- Providing support, education and training to staff to build risk awareness within the organization

#### **Risk Manager**

#### **Corporate Credit Risk Management Department**

#### **JSC „Liberty Bank“**

**Tbilisi, Georgia**

04/2011 – 03/2014

- Processing corporate loan applications submitted by corporate loan officers (corporate loans, bank guarantees, etc.)
- Discussion of cases with corporate loan officers, making notes and giving instructions
- Evaluating projects and analyzing credit risks, forecasting, preparing relevant reports and presenting them at credit committee meetings
- Managing the credit and guarantee portfolio
- Monitoring completion of credit committee's decisions
- Making reports for National Bank of Georgia (monthly, quarterly, yearly)

#### **SME Expert**

#### **SME Department (Small & Medium loans from 100.000 up to 1.000.000 USD)**

#### **JSC „Basisbank“**

**Tbilisi, Georgia**

11/2009 – 04/2011

- Attracting corporate customers
- Processing corporate loan applications (corporate loans, bank guarantees, letters of credit, etc)
- Analyzing corporate client's full spectrum of financial statements
- Presenting and defending projects at the credit committee meetings
- Monitoring and Management of the credit portfolio

#### **SME Expert**

#### **SME Department (Micro loans from 300 up to 500.000 USD)**

#### **JSC „VTB Bank Georgia“**

**Tbilisi, Georgia**

05/2008 – 11/2009

- Attracting customers
- Processing Micro & SME loan applications (loans, bank guarantees, letters of credit, etc.)
- Analyzing client's full spectrum of financial statements
- Presenting and defending projects at the credit committee meetings
- Monitoring and Management of the credit portfolio

### **OTHER EXPERIENCE**

#### **Volunteer Teacher**

#### **Business Skills**

USAID/G-Pried

**Tbilisi, Georgia**

01/2017 – present

#### **Owner/CEO**

#### **Villa Lounge (Lounge bar, Karaoke bar, Restaurant, Cinema)**

Management of: company's administrative, PR and marketing activities, financial issues, local market research process and forecasting next steps of doing business, Introduction of customer-oriented approach and developing activities aimed at increasing the profitability of business.

**Tbilisi, Georgia**

12/2011 – 08/2013

#### **Manager**

#### **„Geostar“– Distribution Company (Nivea, Aquafresh, etc.)**

#### **Production Calculation and Monitoring**

Preparing internal financial and calculation reports at the end of period (monthly, quarterly, yearly)

Day to day production monitoring

**Tbilisi, Georgia**

06/2006 – 05/2008

**Working in cognitive-educational projects****National Museum of Georgia****Tbilisi, Georgia**  
01/2007 – 12/2009**Developed projects: „Pirosmani’s Tbilisi“(January-June 2007),****„Alegri“(September 2007- December 2009)**

Participation in ongoing projects; Finance Management; organizing different marketing researches; Searching for new partners and building relations

**EDUCATION****Iv. Javakhishvili Tbilisi State University**

Faculty of Economy and Business

Major: Economics (Bachelor’s degree)

**Tbilisi, Georgia**  
09/2005 – 07/2009**PARTICIPATION IN CONFERENCES****HVAC Modern Challenges**

Carrier, United technologies

**Lyon, France**

06/2018

**7th Annual Central Asian and Caucasus Microfinance Forum**

Opportunities &amp; Challenges in the Caucasus &amp; Central Asia

**Tbilisi, Georgia**

10/2017

**4th Annual Central Asian and Caucasus Microfinance Forum**

Opportunities to Promote Responsible Finance

**Tbilisi, Georgia**

10/2014

**TRAININGS AND COURSES****CREDIT RISK Management**

Annual Risk Management Series

**Vienna, Austria**

05/2015

**USAID/REAP Agriculture Lending**

Restoring Efficiency to Agriculture Production (REAP), Primary Agricultural Production, Post-harvest Handling, Storage, and Processing

**Tbilisi, Georgia**

09/2014

**Global Association of Risk Professionals (GARP)**

Financial Risk Manager (FRM)

**Tbilisi, Georgia**

05/2012

**Risk Management**Experts at Saving Banks Foundation for International Cooperation:  
Herbert Martens; Larissa Schonfeld**Tbilisi, Georgia**

12/2011

**Reading and Working with Financial Statements in Various Accounting Software**

JSC „Basisbank“ (Oris, Superfin, Info-Tbilisi)

**Tbilisi, Georgia**

06/2010

**Accounting, Corporate Finance and SME Lending; - JSC „Basisbank“**

BFC (Business and Finance Consulting), Financial Analysis

**Tbilisi, Georgia**

05/2010

**Utilisation of TFP Cash Advances under the TFP Revolving Credit Agreements**

EBRD

**Tbilisi, Georgia**

03/2010

**LANGUAGES AND PC SKILLS**

Georgian - Native; Russian and English Fluent

Microsoft Office; Power Point; Outlook Express; Internet

Accounting software (Oris, Superfin, Info-Tbilisi, Alta)